

OFFTAKE :

The total Offtake of Raw Coal during 2012-13 was 52.891 Million Tonnes. The Mode-wise details of Offtake compared to that of last year is as under:

(Fig in Million Tonnes)

Mode	2012-13	2011-12
Rail	29.021	26.105
Road	13.230	10.299
Feed to Washery	10.634	11.629
Colliery Consumption	0.006	0.008
Total Offtake	52.891	48.041

The total despatch during 2012-13 was 54.052 Million Tonnes. Sector-wise despatches of coal and its different by-products during the year 2012-13 are given below:

(Fig in Million Tonnes)

Sector	Raw Coal	Clean Coal	Non-Coking Washed Coal	Washed Coal Power	Slurry	Rejects	Total
Power	31.555		7.024	0.444			39.023
Steel (Incl. CPP)	1.073	1.288	0.310	0.709			3.380
Fertilizer	0.644						0.644
Others*	8.979				0.679	1.346	11.004
Total	42.251	1.288	7.334	1.153	0.679	1.346	54.052

* Others include e-auction , erstwhile noncore consumers, Sponge Iron and State Agencies.

TURNOVER AND SALES REALISATION

During the year under reference the Gross Sales Turnover of the Company was Rs.10580.10 Crores and the Sales Realisation was Rs 10303.81 Crores . The Sector wise position of Debtors (Gross) as on 31st Mar'13 is given below :

Fig in crores

Sector	As on 31.03.2013	As on 31.03.2012
Power	1701.75	1201.76
Steel	378.70	269.99
Others	0	0.00
Total	2080.45	1471.75

COAL MARKETING

Demand Satisfaction as per AAP

Fig in million tones

Sector	Demand (AAP)	Depatch	% Satisfaction	Demand (AAP)	Depatch	% Satisfaction
	2012-13	2012-13	2012-13	2011-12	2011-12	2011-12
Steel	3.180	3.380	106	3.180	2.563	81
Power	39.720	39.023	98	34.400	33.008	88
Fertilizer	1.000	0.644	64	1.000	0.947	95
Cement	0.220	0.000	0	0.190	0.108	57
Others	12.480	11.005	88	13.230	11.825	89
Total	56.600	54.052	95	52.000	48.451	93

Circulation of Model FSA for new Power Plants having PPA as per Govt. directives was done by 20.04.2012. Thus CCL achieved excellent rating against MOU 2012 Target for excellent rating as on 07.05.2012.

Wagon Loading

The coalfield wise wagon loading position for the year 2012-13 is given below :

Fig in FWW/Day

Railway Fields	2012-13	2011-12
South Karanpura	714	698
North Karanpura	2150	2062
Sub Total Karanpura	2864	2760
Jharia	908	765
Total E.C.Railway	3772	3525
Giridih	57	49
Total Eastern Railway	57	49
Adra	204	174
Total S.E.Railway	204	174
Total CCL	4033	3748

E-auction of Coal

The performance of spot e-auction during the period 2012-13 is as under:

Period	Spot e-Auction Scheme	Offered Qty (Million Tones)	Booked Qty (Million Tones)	Gain over Notified Price (Rs in Lakh)	% gain over Notified Price
2012-13	Rail	0.498	0.372	4154.4	77
	Road	4.988	4.403	55951.5	71
	Slurry	0.806	0.650	3068.0	27
	Rejects	1.168	0.861	6587.5	75
	Total	7.460	6.286	69761.4	67

e-Auction of coal during 2012-13 was about 13.07% of coal production against MoU 2012-13 target of 7% of coal production for excellent rating.